

ZACHARY J. GROSSMAN

BUSINESS ADDRESS:

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RESEARCH AND TEACHING FIELDS:

PRIMARY: Microeconomics
Game Theory
Psychology & Economics

SECONDARY: Experimental Economics
Public Finance

DISSERTATION TITLE: “Beliefs and Social Preferences”

PhD Studies Began: Fall 2002
Expected Date of Completion: May 2008
Principal Advisor: Professor Matthew Rabin
Other References: Professors Botond Köszegi and Shachar Kariv

PRE-DOCTORAL STUDIES

Williams College B.A., *magna cum laude*, Mathematics (honors) and Economics, 1999

PROFESSIONAL EXPERIENCE:

RESEARCH:

Research Assistant, Prof. Matthew Rabin (2006-2007)
Monte Carlo Simulations of posterior beliefs in social learning model, proofreading, proof checking
Marketing Consultant, eBay, (2004-2005)
Event study analysis of loyalty program under Prof. Teck Ho

TEACHING:

Teaching Assistant, Department of Economics, UC Berkeley (Spring 2003 – Summer 2007)
Graduate Mathematical Tools for Economists (3 times), Game Theory, Intermediate Microeconomics (2 times), Intermediate Macroeconomics, TA Trainer
Grader, Department of Economics, UC Berkeley (Summer 2004 – Fall 2007)
Graduate Psychology & Economics Theory (2 times), Health Economics
Faculty, The American School In Switzerland (TASIS) (1999-2000)
Microeconomics (AP/IB), Calculus (AP/IB), Algebra II

PUBLICATIONS:

“[On Relations of Invariants for Vector-Valued Bilinear Forms](#),” (with Thomas Garrity), *Electronic Journal of Linear Algebra*, 11 (2004), 24-40.

PAPERS:

“Beliefs and Social Preferences” (Job Market Paper)
“Signaling with Imperfect Awareness” (in preparation)

FELLOWSHIPS, AWARDS, AND GRANTS:

2007 Program in Psychology & Economics (PIPE) Grant
2007,2004 Graduate Student Pilot Grant, UC Berkeley XLab
2006 Graduate Division Summer Fellowship
2005 Dean’s Normative Time Fellowship
2005 Graduate Division Academic Progress Award
2004 Russell Sage Summer Institute in Behavioral Economics
2003-2004 Outstanding Graduate Student Instructor Award

OTHER INFORMATION:

Affiliations: American Economic Association, Econometric Society
Languages: English (native); French, Hebrew (proficient); Italian, German, Mandarin (basic)
Citizenship: United States