

SAURABH BHARGAVA
saurabh@econ.berkeley.edu

BUSINESS ADDRESS:
Department of Economics
549 Evans Hall, #3880
Berkeley, CA 94720-3880

PHONE:
(510) 847 - 0005

DESIRED RESEARCH AND TEACHING FIELDS:

PRIMARY

Psychology & Economics (Behavioral Economics)
Public Policy

SECONDARY

Applied Econometrics
Labor Economics

FIELDS OF CONCENTRATION:

Psychology & Economics, Labor Economics

DISSERTATION TITLE: "Essays on Sequential Contrast Effects in the Field"

Expected Date of Completion:	May 2008
Principal Advisor:	Professor Stefano DellaVigna
Other References:	Professors David Card and Matthew Rabin

PRE-DOCTORAL STUDIES:

Harvard University

DEGREE

A.B. (magna cum laude)

DATE

2000

FIELD

Economics

PROFESSIONAL EXPERIENCE:

CORPORATE:

Business Analyst, McKinsey & Company, Chicago, Illinois (Fall 2000 – Spring 2002)

RESEARCH:

Research Assistant, Department of Economics, U.C. Berkeley (Fall 2002 – Spring 2004)
Empirical data analysis with Professor Stefano DellaVigna on the role of limited attention on behavior, media bias, and behavioral finance, and research on the psychology of attention.
Research Assistant, Harvard Business School (1997 – 1999)

TEACHING:

Graduate Student Instructor, Haas School of Business, U.C. Berkeley (Summer 2007)
International Business Strategy
Graduate Student Instructor, Department of Economics, U.C. Berkeley (Fall 2004 – Spring 2007)
Econometrics, Macroeconomics

PAPERS:

"Perception is Relative: Sequential Contrast Effects in the Field" (Job Market Paper)
"Driving Under the (Cellular) Influence" (Job Market Paper) (with Vikram Pathania)
"Romantic Relativity: Contrast Effects in Speed Dating" (with Ray Fisman, in preparation)
"Law and Order: Contrast Effects in Judicial Decisions" (with Andrea Cann, in preparation)

FELLOWSHIPS AND AWARDS:

2006	Institute of Business and Economic Research Grant
2006	Munich Summer Institute on Economics and Psychology Grant
2005 - 2006	U.C. Berkeley Graduate Division Summer Grant
2005	U.C. Berkeley Dean's Normative Time Fellowship
2004	U.C. Berkeley Academic Progress Award Fellowship
2004	Robert D. Burch Center for Tax Policy and Public Finance Research Grant

OTHER INFORMATION:

Citizenship: United States